

# Planning, Procurement & Regulation of Public Private Partnerships (PPP)

## DATE

10-21 March 2014

## VENUE

Funisa Centre  
427 Fir Avenue,  
Ferndale, Randburg,  
Johannesburg,  
South Africa



*InterAfrica Group*

Consulting • Research • Training • Conferences

# OVERVIEW

It is generally accepted today that Public-Private Partnerships (PPP) can provide a viable alternative for effective and efficient delivery of public services.

Unlike ordinary concession contracts, PPP contracts are subject to more extensive planning and complex regulations. PPP contracts must provide for rather specific aspects difficult to be expressed in few general terms

Planning and Regulation are crucial instruments for economic and social development necessary components of any public-private partnership as it aims to secure the proper performance of obligations (on all sides), create a sense of fair play and protect the customers in general

The partnership framework and the contract that results must be as clear as possible to create a stable context for the activities relating to the partnership. A lack of clarity discourages investors, and even if they do enter an agreement the lack of clarity leaves the whole arrangement vulnerable to inadequate performance, legal and technical disputes, and uncertainty

This programme is designed to equip participants with the skills and knowledge required to effectively plan, procure and regulate public private partnerships in today's environment and to draft effective agreements and strengthen administrative capacities for PPP contract design, negotiation and implementation

Through presentations, case studies, simulated exercises, and on-site meetings with leading legal, financial, and institutional PPP legislative, institutional, and legal experts, participants will gain new knowledge and skills to evaluate the benefits and weaknesses of various form of regulation of PPP agreements and transactions and develop develop sound PPP

*The bane of national development is easily tied to the dearth of infrastructure. PPP strategies have been successfully utilised and adapted to the needs of different sectors of the economy and to different countries*

## Programme Benefits

*On Completion of the programme delegates would have gained valuable insights into*

- Integrating strategic and operational benefits through Public Private Partnerships
- Practical strategies for forming Public-Private Partnerships
- Acquiring best-of-breeds governance strategies to enhance service delivery levels
- Identifying key growth areas for Public Private Partnerships
- Implementing new approaches for management contracts, leases, and concessions
- Lessons learnt from previous PPPs; and
- Establishing, implementing and managing PPPs

## Who should attend

- Senior Officials from Federal, State and Local Governments
- Senior Officials from Federal and State Agencies and parastatals
- Senior Management and Board Members from Utility Companies
- Officials of Regulatory Authorities
- Professionals from Financial Institutions and Capital Market Agencies

## PROGRAMME OUTLINE

- ALTERNATIVE SERVICE DELIVERY: THE ROLE OF PPP
- PPP AS A DEVELOPMENT ENGINE
- THE DIMENSIONS OF PPP
- THE PPP PROCUREMENT PROCESS
- EXPLORING THE REGULATORY FRAMEWORK WITHIN THE PPP PROCESS
- RISKS ALLOCATION, MITIGATION & TRANSFER
- PPP CONTRACT DRAFTING AND NEGOTIATION
- MANAGING THE APPROPRIATE ELEMENTS OF A PPP CONTRACT
- BENEFITS AND WEAKNESSES OF VARIOUS FORMS OF REGULATION
- FINANCING PPP PROJECTS
- FINANCIAL MODELING & TARIFF DESIGN
- SCENARIO PLANNING: PLANNING FOR UNCERTAINTY IN PPPs
- PERFORMANCE MONITORING & EVALUATION OF PPP PROJECTS

**Participation Fee:** US\$3,495.00 per participant



### About InterAfrica Group

The InterAfrica Group specializes in helping private and public sector organisations measurably improve individual and organizational performance

Our comprehensive approach to helping organisations achieve results integrates consulting, research, strategic communication and affiliate capabilities with training and conferences to help you identify, address and measure all of the influences within your organisation that impact your success.

Our vision is to motivate people to deliver great service and achieve great results through organisational effectiveness and corporate culture

Our goal is to help you develop employees at all levels who demonstrate accountability and responsibility, and have an unequalled proficiency in working together to achieve organisational goals and objectives.

# PLANNING, PROCUREMENT & REGULATION OF PPPs

## REGISTRATION

To participate in this programme, kindly complete the registration and send to:

**Programme Manager**  
InterAfrica Group

Please make copies of this form for additional delegates

Title(Mr,Ms,Mrs, Dr,etc).....**First Name**.....

**Surname**.....**Position/Job Title**.....

**Organisation**.....

**Address**.....

**City**.....**Postcode**.....**Country**.....

**Telephone**.....**Fax**.....

**Cell No**.....**e-mail**.....

A receipt and joining instructions will be sent to you acknowledging registration details.

### **PARTICIPATION FEE: US\$3,495.00 per participant**

#### **This covers:**

- Participation in the programme
- All documents, instruction and written materials
- Lunch & Refreshments

### **Hotel Accommodation**

Fees do not include hotel accommodations, airline tickets etc, For assistance, kindly contact the programme director for a list of hotels.

**PAYMENT:** By Bank Transfer

### **BANK DETAILS**

<b>Bank:</b>	<b>First National Bank</b>
<b>Branch:</b>	Western Gauteng IBC
<b>Address:</b>	Cnr. Main Avenue & Republic Road, Randburg, 2194 Republic of South Africa
<b>Account Number:</b>	0158194
<b>Branch Code:</b>	201-219
<b>Swift:</b>	FIRNZAJJ
<b>Account Name:</b>	<b>InterAfrica Consulting</b>

*For further information, kindly contact:*

	<b>Danny</b>
<b>Tel:</b>	+27 76 378 7015
<b>Fax:</b>	+27 86 651 6993
<b>e-mail:</b>	programmes@interafricaconsulting.com